



産業サービス販売株式会社

(Sangyo Service Sales Cop.)



Industrial Service Sales (ISS)

□ Message from our President

Sangyo Service Sales is engaged in installation, inspection, sales, and leasing of equipment for many manufacturers related to the power supply business for TV and radio broadcasting relay stations and repeaters for NHK and commercial broadcasters, as well as for communications base stations such as police radios and municipal disaster prevention radios. The company will soon celebrate its 50th anniversary.

Our motto is "We take responsibility for every piece of equipment until the end of its life."

We do not just sell, install, and maintain equipment; we maintain all the equipment in our customer's possession as if it were our own child until the end of its life. All of our employees work together as one to responsibly support the equipment that is an important part of our social infrastructure until the end of its life.

That is us, Sangyo Service Sales Co.

President :
IKEDA YOSHINORI



代表取締役社長 池田福典

Company profile (1)



Sangyo Service Sales(ISS) aims to be a "general contractor in the electrical construction industry. Until now, in the electrical construction industry, the relationship between manufacturers' products and manufacturer-affiliated construction companies has been deep, and it has been common practice to sell and install equipment as a set with the construction company.

Sangyo Service Sales(ISS) overturns this conventional thinking and, as an independent electrical contractor, is able to provide flexible support and installation for many manufacturers and job sites, realizing a new style of service provision as a "general contractor in the electrical construction industry".



Company profile (2)



In industrial service sales, we are engaged in businesses related to power supply for TV and radio broadcasting relay stations and relay vehicles for NHK and commercial broadcasters.

We also provide installation, inspection, sales, and leasing services for equipment from many manufacturers related to power supply for communication base stations such as police radio stations and municipal disaster prevention radio stations.

The ability to support many devices and sites, regardless of manufacturer, will provide customers with a much wider range of choices in terms of design and operation, as well as greater flexibility in the services they build.

In recent years, we have received much attention and support as an independent electric utility by proactively responding to new needs such as installation of emergency private power generators and uninterruptible power supplies (UPS).

Company profile (3)



As a "general contractor in the electrical construction industry," we are the one and only provider of one-stop solutions to a wide range of issues for broadcasting and telecommunications-related businesses, and at the same time, we are a reassuring solution partner for smooth new business development.



Company profile (4)



Our motto is "We take responsibility for every piece of equipment until the end of its life.

We do not just sell, install, and maintain equipment, but we maintain all the equipment in our customer's possession as if it were our own child until the end of its life.

All of our employees work together as one to responsibly support the equipment that is important to society until the very end of its life.

One such example is our 24-hour response to emergencies.

We are a company that can continue to maintain equipment that is expected to last 30 to 40 years, regardless of manufacturer, with the utmost care.

Company profile (5)



One-stop solution

We consult with our customers and propose the best system for their needs from the standpoint of our customers. We install the system with high quality technology and sell the equipment. In addition, we take responsibility for the long-term maintenance and upkeep of the equipment we have delivered. For emergency generators, we have a system that can be monitored 24 hours a day, 365 days a year by our remote monitoring equipment. Therefore, there is no need for the customer to have a person in charge of the generator. We also perform periodic inspections on all delivered equipment to ensure stable operation at all times. After that, we have a system in place to provide customers with equipment inspections and consultation for 10 or 20 years.

This is the one-stop solution of Sangyo Service Sales (ISS), which places the highest priority on customer satisfaction.

□ Working in ISS(Industrial service sales) means



産業サービス販売で
働くということ

君のチカラで、すべての想いを
実現したいと思うなら、
モラルとマナーを持ち合わせた
チームとともに挑戦したいなら、
産業サービス販売という会社を
選んでみるのも面白い。

|| あ 智 かな ね

If you want to make all your thoughts and feelings come true with your power,

you can challenge yourself with a team that has morals and manners.

Interesting that you would choose Industrial service sales (ISS).

Our Values and Culture

Sangyo Service Sales (ISS) continues to create services with customer satisfaction as our top priority. And all of us at Sangyo Service Sales (ISS) are committed to creating such services.

It is very simple, but we always think about "What do customers want now?"

What do we have to do to achieve this?

you also value ownership, and you do not take a passive approach to the work you are in charge of, doing it because you are ordered to do it.

You are not passive in my approach, but rather you take the initiative and work on

Your own tasks as your own.

You are able to work on my own tasks.

□ Working in ISS(Industrial service sales) means



Sangyo Service Sales(ISS) has boldly and faithfully taken on the challenges of various technologies and initiatives in the field of electrical equipment. Because we are a company that continues to make great strides, we want all employees at Sangyo Service Sales(ISS) to hold on to the hope that "any future can be realized! I hope that all employees of Sangyo Service Sales(ISS) will continue to have hope in their hearts that "any future can be realized!

For example, "I want to be president! is not a dream.

The future president of Sangyo Service Sales(ISS) will be born not only from the current employees, but also from among those who will join us in the future.

The key word for maximizing this potential is "teamwork."

□ Working in industrial service sales means



The company values results and efforts made on its own initiative. For example, employees who have achieved great results on an individual basis will be rewarded and recognized with rewards and promotions.

For example, employees who have achieved significant individual results will be recognized for their "full effort" and rewarded with "rewards" or "promotions".

The entire company supports an environment in which you can obtain electrical-related certifications.

We hope that you will Learn practical skills in the field from seniors,

and acquire cutting-edge technology at external technical workshops and qualification seminars.

We also provide you with opportunities to acquire cutting-edge technologies.

For you, Sangyo Service Sales(ISS), a company in its growth phase, is a "rewarding" and interesting company. It is an interesting and challenging company.

If you want to take on new challenges and work together with your team to make your ideas come true, please knock on our door.

If you feel that you want to take on new challenges and "realize your dreams" with your team, please knock on our door. You are always welcome.

□ Remote monitoring (iss-Eye System)



ISS Generator remote monitoring room

Sangyou Service Sales(ISS) We are performing remote monitoring and control of emergency generators using IoT.

online 24 hours a day, 365 days a year. And Our center confirms that the generator can start and stop reliably and report back to you on a regular basis. Even in the unlikely event that a generator does not start up due to a malfunction or other reason, we take prompt action to minimize damage.

Industrial Service Sales (ISS)

- Construction Department
- Maintenance and Inspection Department
- Leasing Department
- Sales Department

□ Construction Department

Bringing "spirit" to the many emergency generators, UPS, and storage battery facilities we have worked on.

We have been involved in a large number of power supply installation works for digital TV relay stations, as well as installation works for emergency private power generators, UPS, and storage batteries.

We are always committed to safety, speed, and reliability in our construction work.

Installation of emergency private power generation equipment

Equipment capable of automatically starting up and automatically switching to generator power in the event of a commercial power failure. Selection is based on installation space capacity statistics and other conditions.



□ Generator inspection and maintenance

Power outages, which were not uncommon just a few decades ago, have become "something that should not happen" in today's society, which relies on electricity and power.

Emergency generators: TV relay stations, radio relay stations, hospitals, hotels, condominiums, etc. • Permanent generators: Construction sites, TV relay vehicles, power supply vehicles (for power transmission), firefighters, police vehicles, etc. Japan's electricity supply is one of the most stable in the world.

Power outages, which were not uncommon just a few decades ago, are now less common...or rather, they have become a thing of the past in today's electricity-dependent society.

In such circumstances, the power supply can be cut off without a hitch due to man-made or natural disasters. It is no exaggeration to say that power outages are now one of the most common disasters.



OB-VAN

□ Leasing of power supply vehicles and generators

Industrial Service Sales leases mobile power supply vehicles and generators to meet a variety of needs.



Leasing of electric measuring vehicles and UPS

This is available for measuring CATV electric field strength. A small vehicle is available for smooth movement and measurement in confined spaces.



□ Introduction of Sales Division

Our strength lies in our ability to meet a variety of needs.

We handle a wide range of electrical materials necessary for electrical work, including power supply equipment, control equipment, communication equipment, and grounding equipment, and we can also handle the basic design of production items such as power distribution boards, hot-dip galvanized racks, and storage battery racks.

As a contingency measure at facilities for broadcasting and radio relay equipment (disaster prevention radio, etc.) where electricity supply cannot be stopped



Where is our company



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